

GENERAL SERVICES ADMINISTRATION

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage![®], a menu-driven database system. The INTERNET address GSA Advantage![®] is: GSAAdvantage.gov.

Multiple Award Schedule

FSC Group: MAS Contract number: 47QTCA20D00B0

CONTRACTOR:	APEX INFINITE SOLUTIONS LLC
CONTRACTOR ADDRESS:	8801 N Meridian St Ste 209 Indianapolis IN 46260
TELEPHONE	317-974-0382
WEBSITE:	https://aisllp.com/
BUSINESS SIZE:	8(a), SDB, SB
CONTACT:	Mr. Lamont Hatcher
EMAIL:	govt@aisllp.com
CONTRACT PERIOD:	June 8, 2020 – June 7, 2025
PRICELIST CURRENT AS OF:	June 8, 2020

CUSTOMER INFORMATION

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

SINs	SIN Title
54151S	Information Technology Professional Services
OLM	Order-Level Materials



1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply:

Help Desk Tech – Junior: \$52.64

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided:

LABOR CATEGORY DESCRIPTIONS

Labor Category:	Analyst - Junior
Minimum Experience:	1 Year of related Technical Experience
Functional Responsibility:	Works with multiple IT departments/sources to research, collect, identify and report software or system requirements using interviews, document analysis, requirements workshops, surveys, site visits, business process descriptions, use cases, scenarios, business analysis, task and workflow analysis. Critically evaluates information gathered, reconcile conflicts; decomposes high-level information into detail functional and development or system requirements. Assist IT project managers with project plan, version scopes and timelines Work with development or systems team to implement requirements related to IT projects. Can solve simple problems, and most often times will require direct supervision provided by more experienced personnel.
Minimum Education:	Bachelor's Degree in Computer Science, Information Systems, Business or equivalent field



Labor Category:	Analyst - Mid
Minimum Experience:	5 Years of related Technical Experience
Functional Responsibility:	'
Minimum Education:	
Willimum Education:	Bachelor's Degree in Computer Science, Information Systems, Business or equivalent field
	Systems, Dusiness of Equivalent field

Labor Category:	Analyst - Senior
Minimum Experience:	10 Years of related Technical Experience
Functional Responsibility:	Works with multiple IT departments/sources to research, collect, identify and report software or system requirements using interviews, document analysis, requirements workshops, surveys, site visits, business process descriptions, use cases, scenarios, business analysis, task and workflow analysis. Critically evaluates information gathered, reconcile conflicts; decomposes high-level information into detail functional and development or system requirements. Assist IT project managers with project plan, version scopes and timelines Work with development or systems team to implement requirements related to IT projects. Can solve all problems with no supervision required. May supervise junior personnel.
Minimum Education:	Bachelor's Degree in Computer Science, Information Systems, Business or equivalent field
	Cyclomo, Dadinoss of Equivalent floid



Labor Category:	Cloud Specialist - Junior
Minimum Experience:	1 Year of related Technical Experience
Functional Responsibility:	Cloud Specialist must have the skills to continue hands- on development activities. The Cloud Specialist will be implementing prototypes using new technologies and innovative techniques. This individual will research, architect, develop, and/or modify enterprise-wide systems and/or applications software including DevOps, security, and data analytic solutions. The Cloud Specialist will be involved in planning of system and development deployment as well as meeting software compliance standards with a particular focus involving integrations and data analytic solutions. This individual must be well versed in DevOps using industry standards and open source resources. Can solve simple problems, and most often times will require direct supervision provided by more experienced personnel.
Minimum Education:	Bachelor's Degree in Computer Science, Information Systems, Business or equivalent field
	Systems, Business of equivalent field

Labor Category:	Cloud Specialist - Mid
Minimum Experience:	5 Years of related Technical Experience
Functional Responsibility:	Cloud Specialist must have the skills to continue hands-on development activities. The Cloud Specialist will be implementing prototypes using new technologies and innovative techniques. This individual will research, architect, develop, and/or modify enterprise-wide systems and/or applications software including DevOps, security, and data analytic solutions. The Cloud Specialist will be involved in planning of system and development deployment as well as meeting software compliance standards with a particular focus involving integrations and data analytic solutions. This individual must be well versed in DevOps using industry standards and open source resources. Can complete tasks of intermediate complexity alone, and may only require supervision provided by more experienced personnel for more complex problems.
Minimum Education:	Bachelor's Degree in Computer Science, Information Systems, Business or equivalent field



Labor Category:	Cloud Specialist - Senior
Minimum Experience:	10 Years of related Technical Experience
Functional Responsibility:	Cloud Specialist must have the skills to continue hands- on development activities. The Cloud Specialist will be implementing prototypes using new technologies and innovative techniques. This individual will research, architect, develop, and/or modify enterprise-wide systems and/or applications software including DevOps, security, and data analytic solutions. The Cloud Specialist will be involved in planning of system and development deployment as well as meeting software compliance standards with a particular focus involving integrations and data analytic solutions. This individual must be well versed in DevOps using industry standards and open source resources. Can complete all tasks with no supervision required. May supervise junior personnel.
Minimum Education:	Bachelor's Degree in Computer Science, Information
	Systems, Business or equivalent field

Labor Category:	Database Administrator - Junior
Minimum Experience:	1 Year of related Technical Experience
Functional Responsibility:	The database administrator administers the organization's databases, using database management system to organize and store data. The Database Administrator ascertains user requirements, creates computer databases, and tests and coordinates changes. This individual interacts with development and end-user personnel to determine application data access requirements, transaction rates, volume analysis, and other pertinent data required to develop and maintain integrated databases. Can solve simple problems, and most often times will require direct supervision provided by more experienced personnel.
Minimum Education:	Associate's Degree in Computer Science, Information Systems, Business or equivalent field



Labor Category:	Database Administrator - Mid
Minimum Experience:	5 Years of related Technical Experience
Functional Responsibility:	<u>'</u>
Minimum Education:	Bachelor's Degree in Computer Science, Information
	Systems, Business or equivalent field

Labor Category:	Database Administrator - Senior
Minimum Experience:	10 Years of related Technical Experience
Functional Responsibility:	The database administrator administers the
	organization's databases, using database management system to organize and store data. The Database Administrator ascertains user requirements, creates computer databases, and tests and coordinates changes. This individual interacts with development and end-user personnel to determine application data access requirements, transaction rates, volume analysis, and other pertinent data required to develop and maintain integrated databases. Can complete all tasks with no supervision required. May supervise junior personnel.
Minimum Education:	Bachelor's Degree in Computer Science, Information Systems, Business or equivalent field



Labor Category:	Help Desk Tech - Junior
Minimum Experience:	1 Year of related Technical Experience
Functional Responsibility:	Provides phone and in-person support to users in the areas of e-mail, directories, standard Windows desktop applications, and applications developed under this contract or predecessors. Serves as the initial point of contact for troubleshooting hardware/software PC and printer problems. Specialized experience includes: knowledge of PC operating systems, e.g., DOS, Windows, as well as networking and mail standards and work on a help desk. Responds to and diagnoses problems through discussion with users. Ensures a timely process through which problems are controlled. Provides support to end users on a variety of issues. Identifies, researches, and resolves technical problems. Responds to telephone calls, email and personnel requests for technical support. Documents, tracks, and monitors the problem to ensure a timely resolution. Can solve simple problems, and most often times will require direct supervision provided by more experienced personnel.
Minimum Education:	HS Diploma or Equivalent

Labor Category:	Help Desk Tech - Mid
Minimum Experience:	5 Years of related Technical Experience
Functional Responsibility:	Provides phone and in-person support to users in the areas of email, directories, standard Windows desktop applications, and applications developed under this contract or predecessors. Serves as the initial point of contact for troubleshooting hardware/software PC and printer problems. Specialized experience includes: knowledge of PC operating systems, e.g., DOS, Windows, as well as networking and mail standards and work on a help desk. Responds to and diagnoses problems through discussion with users. Ensures a timely process through which problems are controlled. Provides support to end users on a variety of issues. Identifies, researches, and resolves technical problems. Responds to telephone calls, email and personnel requests for technical support. Documents, tracks, and monitors the problem to ensure a timely resolution. Can complete tasks of intermediate complexity alone, and may only require supervision provided by more experienced personnel for more complex problems.
Minimum Education:	HS Diploma or Equivalent



Labor Category:	Help Desk Tech - Senior
Minimum Experience:	10 Years of related Technical Experience
Functional Responsibility:	Provides phone and in-person support to users in the areas of e-mail, directories, standard Windows desktop applications, and applications developed under this contract or predecessors. Serves as the initial point of contact for troubleshooting hardware/software PC and printer problems. Specialized experience includes: knowledge of PC operating systems, e.g., DOS, Windows, as well as networking and mail standards and work on a help desk. Responds to and diagnoses problems through discussion with users. Ensures a timely process through which problems are controlled. Provides support to end users on a variety of issues. Identifies, researches, and resolves technical problems. Responds to telephone calls, email and personnel requests for technical support. Documents, tracks, and monitors the problem to ensure a timely resolution. Can complete all tasks with no supervision required. May supervise junior personnel.
Minimum Education:	Associate's Degree in Computer Science, Information
willing Education.	Systems, Business or equivalent field

Labor Category:	IT Consultant - Junior
Minimum Experience:	5 Years of related Technical Experience
Functional Responsibility:	Professional providing General IT assistance to help
	customers achieve a specific solution related to the organization's utilization of information technology products and services. Demonstrates exceptional oral and written communication skills.
Minimum Education:	Bachelor's Degree in Computer Science, Information
	Systems, Business or equivalent field

IT Consultant - Mid
10 Years of related Technical Experience
Professional providing General IT assistance to help customers achieve a specific solution related to the organization's utilization of information technology products and services. Demonstrates exceptional oral and written communication skills. May supervise junior personnel.
Bachelor's Degree in Computer Science, Information Systems, Business or equivalent field



Labor Category:	IT Consultant - Senior
Minimum Experience:	15 Years of related Technical Experience
Functional Responsibility:	Professional providing General IT assistance to help customers achieve a specific solution related to the organization's utilization of information technology products and services. Demonstrates exceptional oral and written communication skills. May supervise junior personnel.
Minimum Education:	Bachelor's Degree in Computer Science, Information Systems, Business or equivalent field

Labor Category:	Network Administrator - Junior
Minimum Experience:	1 Year of related Technical Experience
Functional Responsibility:	Sets up, configures, and supports internal and/or external networks. Develops and maintains all systems, applications, security, and network configurations. Troubleshoots network performance issues and creates and maintains a disaster recovery plan. Recommends upgrades, patches, and new applications and equipment. Provides technical support and guidance to users. Familiar with a variety of the field's concepts, practices, and procedures. Can solve simple problems, and most often times will require direct supervision provided by more experienced personnel.
Minimum Education:	Associate's Degree in Computer Science, Information Systems, Business or equivalent field

Labor Category:	Network Administrator - Mid
Minimum Experience:	5 Years of related Technical Experience
Functional Responsibility:	Sets up, configures, and supports internal and/or external networks. Develops and maintains all systems, applications, security, and network configurations. Troubleshoots network performance issues and creates and maintains a disaster recovery plan. Recommends upgrades, patches, and new applications and equipment. Provides technical support and guidance to users. Familiar with a variety of the field's concepts, practices, and procedures. Can complete tasks of intermediate complexity alone, and may only require supervision provided by more experienced personnel for more complex problems.
Minimum Education:	Bachelor's Degree in Computer Science, Information Systems, Business or equivalent field



Labor Category:	Network Administrator - Senior
Minimum Experience:	10 Years of related Technical Experience
Functional Responsibility:	Sets up, configures, and supports internal and/or external networks. Develops and maintains all systems, applications, security, and network configurations. Troubleshoots network performance issues and creates and maintains a disaster recovery plan. Recommends upgrades, patches, and new applications and equipment. Provides technical support and guidance to users. Familiar with a variety of the field's concepts, practices, and procedures. Can complete all tasks with no supervision required. May supervise junior personnel.
Minimum Education:	Bachelor's Degree in Computer Science, Information Systems, Business or equivalent field

Labor Category:	Network Engineer - Junior
Minimum Experience:	1 Year of related Technical Experience
Functional Responsibility:	Applies extremely complex networking concepts in the analysis, study, and design of data networks. Analyzes network characteristics (e.g., traffic, connect time, transmission speeds, packet sizes, and throughput) and recommends procurement, removals, and modifications to network components. Designs and optimizes network topologies and site configurations. Plans and supervises installations, transitions, and cutovers of network components and capabilities. Reviews existing network designs and capabilities with the goal of making refinements, reducing operating overhead, enhancing network throughput, and improving current network topologies. Can solve simple problems, and most often times will require direct supervision provided by more experienced personnel.
Minimum Education:	Bachelor's Degree in Computer Science, Information Systems, Business or equivalent field



Labor Category:	Network Engineer - Mid
Minimum Experience:	5 Years of related Technical Experience
	Applies extremely complex networking concepts in the analysis, study, and design of data networks. Analyzes network characteristics (e.g., traffic, connect time, transmission speeds, packet sizes, and throughput) and recommends procurement, removals, and modifications to network components. Designs and optimizes network topologies and site configurations. Plans and supervises installations, transitions, and cutovers of network components and capabilities. Reviews existing network designs and capabilities with the goal of making refinements, reducing operating overhead, enhancing network throughput, and improving current network topologies. Can complete tasks of intermediate complexity alone, and may only require supervision provided by more experienced personnel for more complex problems.
	Bachelor's Degree in Computer Science, Information Systems, Business or equivalent field

Labor Category:	Network Engineer - Senior
Minimum Experience:	10 Years of related Technical Experience
Functional Responsibility:	Applies extremely complex networking concepts in the analysis, study, and design of data networks. Analyzes network characteristics (e.g., traffic, connect time, transmission speeds, packet sizes, and throughput) and recommends procurement, removals, and modifications to network components. Designs and optimizes network topologies and site configurations. Plans and supervises installations, transitions, and cutovers of network components and capabilities. Reviews existing network designs and capabilities with the goal of making refinements, reducing operating overhead, enhancing network throughput, and improving current network topologies. Can complete all tasks with no supervision required. May supervise junior personnel.
Minimum Education:	Bachelor's Degree in Computer Science, Information Systems, Business or equivalent field
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Labor Category:	Program Manager
Minimum Experience:	10 Years of related Technical Experience
Functional Responsibility:	The Program Manager will have at least ten (10) years of progressive relevant technical experience in computer applications, network/systems engineering, information technology support, information assurance or computer center operations. Technical experience shall have been gained in some combination of data communications, network design, and/or operation, repair, systems acquisition, management information systems deployment and operation, help desk operations, software development and cyber security support activities. Responsible for organizing, directing, and managing onsite operation, support, and maintenance functions at a specific site where work may be assigned to multiple small to medium-sized project or task teams and
Minimum Education:	Bachelor's Degree in Computer Science, Information Systems, Business or equivalent field
	Drainet Manager

Labor Category:	Project Manager	
Minimum Experience:	5 Years of related Technical Experience	
Functional Responsibility:	Has five (5) years of progressive experience in a combination of systems engineering support, software development, data communications, network design, information assurance and/or operation, repair, and maintenance activities. Responsible for day to day management of small to med-sized projects. Assists in preparing implementation plan, coordinates activities, monitors milestones, and provides progress reports. Demonstrates proven skills in those technical areas addressed by the delivery order to be managed. Organizes, directs, and coordinates the planning and production of all activities associated with assigned delivery order projects.	
Minimum Education:	Bachelor's Degree in Computer Science, Information Systems, Business or equivalent field	



Labor Category:	Systems Administrator - Junior
Minimum Experience:	1 Year of related Technical Experience
Job Description:	Installs new software releases, system upgrades, evaluates and installs patches and resolves software related problems. Performs system backups and recovery. Maintains data files and monitors system configuration to ensure data integrity. Has knowledge of commonly used concepts, practices, and procedures within a particular field. Relies on instructions and pre-established guidelines to perform the functions of the job. Can solve simple problems, and most often times will require direct supervision provided by more experienced personnel.
Minimum Education:	Associate's Degree in Computer Science, Information Systems, Business or equivalent field

Labor Category:	Systems Administrator - Mid
Minimum Experience:	5 Years of related Technical Experience
Job Description:	Installs new software releases, system upgrades, evaluates and installs patches and resolves software related problems. Performs system backups and recovery. Maintains data files and monitors system configuration to ensure data integrity. Has knowledge of commonly used concepts, practices, and procedures within a particular field. Relies on instructions and pre-established guidelines to perform the functions of the job. Can complete tasks of intermediate complexity alone, and may only require supervision provided by more experienced personnel for more complex problems.
Minimum Education:	Bachelor's Degree in Computer Science, Information Systems, Business or equivalent field

Labor Category:	Systems Administrator - Senior
Minimum Experience:	10 Years of related Technical Experience
Job Description:	Installs new software releases, system upgrades, evaluates and installs patches and resolves software related problems. Performs system backups and recovery. Maintains data files and monitors system configuration to ensure data integrity. Has knowledge of commonly used concepts, practices, and procedures within a particular field. Relies on instructions and pre-established guidelines to perform the functions of the job. Can complete all tasks with no supervision required. May supervise junior personnel.
Minimum Education:	Bachelor's Degree in Computer Science, Information Systems, Business or equivalent field



Labor Category:	Systems Engineer - Junior
Minimum Experience:	1 Year of related Technical Experience
Job Description:	Provides analysis related to the design, development, and integration of hardware, software, man-machine interfaces and all system level requirements to provide an integrated IT solution. Develops integrated system test requirement, strategies, devices and systems. Directs overall system level testing. Can solve simple problems, and most often times will require direct supervision provided by more experienced personnel.
Minimum Education:	Bachelor's Degree in Computer Science, Information Systems, Business or equivalent field

Labor Category:	Systems Engineer - Mid
Minimum Experience:	5 Years of related Technical Experience
Job Description:	Provides analysis related to the design, development, and integration of hardware, software, man-machine interfaces and all system level requirements to provide an integrated IT solution. Develops integrated system test requirement, strategies, devices and systems. Directs overall system level testing. Can complete tasks of intermediate complexity alone, and may only require supervision provided by more
	experienced personnel for more complex problems.
Minimum Education:	Bachelor's Degree in Computer Science, Information Systems, Business or equivalent field
	Systems, business or equivalent field

Labor Category:	Systems Engineer - Senior
Minimum Experience:	10 Years of related Technical Experience
Job Description:	Provides analysis related to the design, development, and integration of hardware, software, man-machine interfaces and all system level requirements to provide an integrated IT solution. Develops integrated system test requirement, strategies, devices and systems. Directs overall system level testing. Can complete all tasks with no supervision required. May supervise junior personnel.
Minimum Education:	Bachelor's Degree in Computer Science, Information Systems, Business or equivalent field



SUBSTITUTION OF EDUCATION/EXPERIENCE

Education and experience may be substituted for each other. Each year of relevant experience may be substituted for 1 year of education, and vice versa. In addition, each year of vocational technical training completed may be substituted for experience or education on a one-for-one basis. Also, certifications and professional licenses may be substituted for education or experience based on approval from the ordering activity.

Degree	Relevant Experience Equivalence*	Other Equivalence
Associate's	2 years' experience	Vocational or technical training in work-related field
Bachelor's	4 years' experience	Professional certification
Master's	6 years' experience	Professional license
Doctorate	8 years' experience	

^{*}Successful completion of each year of higher education that has not yet resulted in a degree may be counted one for one for a year of experience.

2. Maximum order: \$500,000

3. Minimum order: \$100

- 4. Geographic coverage (delivery area). Worldwide
- **5.** Point(s) of production (city, county, and State or foreign country): Same as company address
- **6.** Discount from list prices or statement of net price. Government Net Prices (discounts already deducted.)
- 7. Quantity discounts. Additional 1% discount off orders that total \$500K or greater
- **8.** Prompt payment terms. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions. 1% 10 days, Net 30 days: Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions
- **9a**. Notification that Government purchase cards are accepted at or below micropurchase threshold. Yes
- **9b**. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold: Will Accept.
- 10. Foreign items (list items by country of origin). Not Applicable
- **11a**. Time of delivery. (Contractor insert number of days.) To Be Determined at



the Task Order level

- **11b**. Expedited Delivery. Items available for expedited delivery are noted in this price list. To Be Determined at the Task Order level
- 11c. Overnight and 2-day delivery. To Be Determined at the Task Order level
- 11d. Urgent Requirements. To Be Determined at the Task Order Level
- 12. F.O.B. point(s). Destination
- 13a. Ordering address(es). Same as company address
- **13b**. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.
- 14. Payment address(es): Same as company address
- **15.** Warranty provision. Contractor's standard commercial warranty.
- 16. Export packing charges, if applicable. Not Applicable
- **17.** Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level): Will accept above \$25k.
- **18.** Terms and conditions of rental, maintenance, and repair (if applicable). Not Applicable
- 19. Terms and conditions of installation (if applicable). Not Applicable
- **20.** Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable). Not Applicable
- 20a. Terms and conditions for any other services (if applicable). Not Applicable
- 21. List of service and distribution points (if applicable). Not Applicable
- **22.** List of participating dealers (if applicable). Not Applicable
- 23. Preventive maintenance (if applicable). Not Applicable
- **24a**. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). Not Applicable
- **24b**. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: www.Section508.gov/. Not Applicable
- 25. Data Universal Number System (DUNS) number: 068677005
- **26.** Notification regarding registration in System for Award Management (SAM) database. Contractor registered and active in SAM



OFFERED RATES

LABOR CATEGORY TITLE	GSA PRICE W/IFF
Analyst - Junior	\$62.22
Analyst - Mid	\$76.57
Analyst - Senior	\$90.93
Cloud Specialist - Junior	\$86.15
Cloud Specialist - Mid	\$100.50
Cloud Specialist - Senior	\$114.86
Database Administrator - Junior	\$76.57
Database Administrator - Mid	\$90.93
Database Administrator - Senior	\$105.29
Help Desk Tech - Junior	\$52.64
Help Desk Tech - Mid	\$67.00
Help Desk Tech - Senior	\$81.36
IT Consultant -Junior	\$100.50
IT Consultant - Mid	\$114.86
IT Consultant - Senior	\$128.26
Network Administrator - Junior	\$71.79
Network Administrator - Mid	\$86.15
Network Administrator - Senior	\$100.50
Network Engineer - Junior	\$100.50
Network Engineer - Mid	\$114.86
Network Engineer - Senior	\$129.22
Program Manager	\$124.43
Project Manager	\$90.93
Systems Administrator - Junior	\$71.79
Systems Administrator - Mid	\$86.15
Systems Administrator - Senior	\$100.50
Systems Engineer - Junior	\$100.50
Systems Engineer - Mid	\$114.86
Systems Engineer - Senior	\$129.22

Service Contract Labor Standards: The Service Contract Labor Standards (SCLS), formerly known as the Service Contract Act (SCA), is applicable to this contract as it applies to the entire Multiple Award Schedule (MAS) and all services provided. While no specific labor categories have been identified as being subject to SCLS/SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCLS/SCA eligible labor categories. If and / or when the contractor adds SCLS/SCA labor categories to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS/SCA matrix identifying the GSA labor category titles, the occupational code, SCLS/SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.